



# MANIGENT

the Management Intelligence company

DISCOVERY WORKSHOP

## Service offering



The Manigent Discovery Workshop is designed to get your key players around a table for a workshop focused on your Management Intelligence requirements and challenges. It is facilitated and supported by specialists. We will create an environment where you will be able to openly discuss the issues and challenges facing your organisation, often surfacing these for the first time. Once all the issues and challenges are discovered and captured, they are analysed and a clear road map will be developed to provide a way forward.

The Discovery Workshop is designed to focus on areas such as, Strategy Map/Balanced Scorecard, Risk Management, Initiative Portfolio/Project Management and Business Intelligence. They will often include strategy, people, process and technology dimensions.

## The Process

Prior to the workshop, we often meet with you to clarify the aims and goals of your session. This meeting enables us to structure the workshop to achieve the best results. We may also meet with participants or ask them to complete a short questionnaire to gather background information. During the Discovery Workshop, we facilitate discussion in order to uncover issues and challenge your team to work through those issues, exploring them fully. We support your team in this process by sharing insights and expert knowledge based on the experiences of our consultancy team. The findings are then analysed and reported with a summary of issues and challenges, our conclusions, recommendations and a clear, actionable roadmap. Generally, a Discovery Workshop will involve approximately one full day of participants' time. However, our experience shows they are most effective when they take place over two half days, providing time for reflection and off-line discussion.



# Key Benefits

During the course of the workshop we apply proven techniques that will:

- actively encourage participation from all your key players, allowing issues and challenges to be raised and addressed
- generate up to 50% more ideas than a traditional brainstorm
- identify previously unseen risks and issues
- increase the cohesiveness of your team by engaging them and creating ownership of a shared vision
- allow you to move forward with a roadmap to realise your Management Intelligence vision.

In our workshops we employ SmartFacilitation™, an impressive methodology that empowers participants, generates more and better ideas, leads to more efficient analysis and streamlines the achievement of goals.



*“Many thanks for the two sessions this week. They were very worthwhile from my perspective and I’m looking forward to seeing the roadmap that you come up with.”*

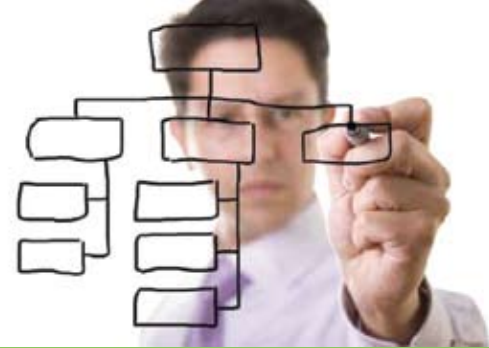
BUSINESS MANAGER - INVESTMENT BANK

# Key Deliverables

- a summary of findings
- analysis of the issues and challenges
- conclusions and recommendations
- an action roadmap to achieve your vision



## PRAGMATIC CONSULTING Project Summary



### INTRODUCTION

- a facilitated workshop
- focusing on BI/PM/ERP
- raising issues, challenges and risks

### PROCESS

- a customised workshop
- use of SmartFacilitation™
- 2 half days

### BENEFITS

- use of SmartFacilitation™ to enhance creativity and generate 50% more ideas
- the expertise of specialists in this area
- full group participation and input

### DELIVERABLES

- a summary of findings
- analysis of the issues and challenges plus conclusions and recommendations
- an actionable roadmap to achieve your vision

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